INSOURCE

Sales Executive Position

Do you believe that technology makes the world a better place? Have you ever looked at a process and felt that there must be a better way? Do you enjoy challenging current thinking and creating new opportunities?

As an Account Manager / Executive you'll be responsible for developing existing and new relationships and keeping potential and current clients informed about Insource's many products and services. You'll also be required to be in constant contact via phone or face-to-face while sharing ideas on how you can improve their businesses.

Desired Skills and Personality:

- Passionate about technology, automation, and process improvements.
- Passionate about sales
- Build and maintain high-level relationships with clients and co-workers.
- Confident, energetic and enthusiastic personality.
- Ability to persevere, even though it may become tedious at times.
- Willingness to learn while constantly seeking to improve your skills and knowledge.
- Ability to work alone, set your own schedule and manage your own time efficiently.
- Self-motivated, driven to search out prospective clients and identify new opportunities.
- Work as part of a closely-knit team or independently when required.
- Above all, be a good listener and care about what you do and the people around you.
- Represent yourself and Insource in a professional and engaging way at all times.

Desired Qualifications

- Selling in B2B environments
- A track record of achieving targets
- 3 years+ in a proactive sales role
- Own vehicle, Valid driver's license
- Bilingual – English & French is an asset

To apply:

Please submit your cover letter and resume to careers@insourcecorp.ca

Only suitable candidates will be contacted.

6-85 Citizen Court
Markham, ON L6G 1A8
905-709-3344
www.insourcecorp.ca